# ISEM 3150 Consumer Insight: Customer (3,3,0) (E) Knowledge Management and Web Analytics

Prerequisite: ISEM 2450 Management Information Systems or equivalent

The proliferation and advance of information technologies create expanded opportunities for companies to gain consumer insights. This course introduces different customer data collection approaches, including web data (web traffic and visitor information), and focuses on how data collected are put to work improving marketing performance and customer service.

The course includes topics related to fundamental issues of customer data management and customer knowledge management, customer data collection methods, web data collection tools and techniques, measurement and analysis of customer data, evaluation of online marketing campaigns from which enable companies to acquire, convert, and retain customers. Learning in this course will be accomplished through lectures, case studies, in-class exercises, group project and presentations, and research papers.

#### ISEM 3170 Information Systems Auditing (3,3,0) (E)

Prerequisite: ISEM 2480 Business Systems Analysis and Design The headline-grabbing financial scandals of recent years have led to a great urgency regarding organizational governance and security. Information Technology (IT) is the engine that runs modern organizations. As such, IT must be well-managed and controlled. Organizations and individuals are dependent on network environment technologies, increasing the importance of security and privacy. This course provide students with the knowledge necessary to provide information systems (IS) audit service in accordance with IS audit standards, guidelines and best practices to ensure that an organization's information technology and business systems are protected and controlled.

### ISEM 3180 Information Technology (3,3,0) (E) Governance and Management

Prerequisite: ISEM 2450 Management Information Systems Information technology (IT) Governance is a relatively new subset of corporate governance that focuses on the management and assessment of strategic IT resources. Key objectives of IT governance and management is to support efficient operations, enterprise integration, and seamless value delivery, to reduce risk and ensure that investments in IT resources add value to corporation. This course will provide guidance for students to understand the models and practices of frameworks such as CobiT, Val-IT and balanced scorecard. Selected case studies will be used to illustrate how the concepts and frameworks are applied in real life companies.

# ISEM 3221-2 Development of Small (6,4,2) Management Information Systems

Prerequisite: ISEM 2480 Business Systems Analysis and Design This course aims at training and developing the students with the skills to design and implement real-life system, with emphasis on data analysis, project management and system implementation. Each student is required to participate in the development and implementation of a small computer-based information system. An oral presentation and submission of a written report are expected at the end of the term.

# ISEM 3240 Electronic Commerce (3,3,0) (E)

Prerequisite: ISEM 2450 Management Information Systems This course will provide students with an understanding of the tools, skills, business concepts, strategic opportunities and social issues that surround the emergence of electronic commerce on the Internet. Students will develop an understanding of the current practices and opportunities in e-commerce. This course will also explore many of the problems surrounding e-commerce such as security, privacy, intellectual property rights, acceptable use policies, and legal liabilities.

#### ISEM 3410 Telecommunications and (3,3,0) (E) Networking in Business

Prerequisite: ISEM 2450 Management Information Systems This course presents the general principles and components of telecommunications and automation systems in business. Later, emphasis is placed on applications and management strategies behind network management and operations within a telecommunications environment.

#### ISEM 3600 Strategic Planning for MIS (3,3,0) (E)

Prerequisite: ISEM 2450 Management Information Systems This course aims to expand management competence by examining how information technology can be used as a strategic asset to achieve competitive edges and improve business processes. In particular, it discusses various managerial issues in relation to strategic planning for management information systems.

#### ISEM 3610 Decision Support and Intelligent (3,3,0) (E) Systems in Business

Prerequisite: ISEM 2480 Business Systems Analysis and Design This course aims to study the basic concepts of decision making, data collection, heuristic, and analytical models. Students subsequently learn how to combine these elements to construct a DSS/expert system to assist decision making at the executive level and solve unstructured problems. In addition, new dimensions of intelligent systems such as neural computing and data mining are also studied.

# ISEM 3620 Seminar in IS and e-Business (3,3,0) (E) Management

Prerequisite: ISEM 2450 or ISM 2450 Management Information Systems

This is a seminar type of course which mainly emphasises the introduction and discussions on the new topics in MIS and related fields. It aims to equip students in ISM Major with both research literature and practical oriented themes for enhancing the abilities of conducting research, appreciating and understanding of current information systems knowledge, and working towards individual competency and success.

### ISEM 3630 Multimedia and Automated (3,3,0) (E) Systems in Business

Prerequisite: ISEM 2450 Management Information Systems This course is divided into two main components. In the first component, students will learn how to use one or more common multimedia software packages that incorporate various files types (such as sound, animation and video). The objective is to give hands-on experience to students of using these multimedia software packages. In the second component, student will learn some contemporary planning, production, and management issues of multimedia systems.

## ISEM 4005 IT Governance, Audit and Control (3,3,0)

Prerequisite: ISEM 2005 Management Information Systems
The headline-grabbing financial scandals of recent years have
led to a great urgency regarding organizational governance
and security. Information technology is the engine that runs
modern organizations. As such, it must be well-managed and
controlled. Organizations and individuals are dependent on
network environment technologies, increasing the importance
of security and privacy. This course is aligned to the COBIT
control objectives, it provides a fundamental understanding of IT
governance, controls, auditing applications, systems development,
and operations.

### ISEM 4006 Electronic Commerce (3,3,0)

Prerequisite: ISEM 2005 Management Information Systems This course will provide you with an understanding of the tools, skills, business concepts, strategic opportunities, and social issues that surround the emergence of electronic commerce on the Internet. You will develop an understanding of the current practices and opportunities in e-commerce. We will also explore many of the problems surrounding e-commerce such as security,

privacy, intellectual property rights, acceptable use policies, and legal liabilities.

# ISEM 4008-9 Development of Small (6,4,2) Management Information Systems

Prerequisite: ISEM 3005 Business Systems Analysis and Design This course aims at training and developing the students with the skills to design and implement real-life systems; with emphasis on data analysis, project management, and system implementation. Each student is required to participate in the development and implementation of a small computer-based information system. An oral presentation and submission of a written report are expected at the end of the term.

# ISEM 4015 Seminar in Information Systems (3,3,0) and e-Business Management

Prerequisite: ISEM 2005 Management Information Systems This is a seminar-type of course which mainly emphasises the introduction and discussions on the new topics in MIS and related fields. It aims to equip students in ISM Major with both research literature and practical oriented themes for enhancing the abilities of conducting research, appreciating and understanding of current information systems knowledge, and working towards individual competency and success.

# ISEM 4016 Web Site Design and Business (3,3,0) Applications

Prerequisite: ISEM 2005 Management Information Systems The course aims to introduce the concepts and techniques for developing a transaction-based web site using contemporary tools in order to market the products and services of organization.

# ISEM 4017 Consumer Insight: Customer (3,3,0) Knowledge Management and Web Analytics

Prerequisite: ISEM 2005 Management Information Systems or equivalent

The proliferation and advance of information technologies create expanded opportunities for companies to gain consumer insights. This course introduces different customer data collection approaches, including web data (web traffic and visitor information), and focuses on how data collected are put to work improving marketing performance and customer service.

The course includes topics related to fundamental issues of customer data management and customer knowledge management, customer data collection methods, web data collection tools and techniques, measurement and analysis of customer data, evaluation of online marketing campaigns from which enable companies to acquire, convert, and retain customers. Learning in this course will be accomplished through lectures, case studies, in-class exercises, group project and presentations, and research papers.

# ISEM 4021 Strategic Planning for MIS (3,3,0)

Prerequisite: ISEM 2005 Management Information Systems This course aims to expand management competence by examining how information technology can be used as a strategic asset to enhance business processes and achieve competitive advantage. In particular, it discusses various managerial issues in relation to strategic planning for management information systems.

#### ISEM 4025 Information Systems Auditing (3,3,0)

Prerequisite: ISEM 3005 Business Systems Analysis and Design The headline-grabbing financial scandals of recent years have led to a great urgency regarding organizational governance and security. Information Technology (IT) is the engine that runs modern organizations. As such, IT must be well-managed and controlled. Organizations and individuals are dependent on network environment technologies, increasing the importance of security and privacy. This course provide students with the knowledge necessary to provide information systems (IS) audit service in accordance with IS audit standards, guidelines and best

practices to ensure that an organization's information technology and business systems are protected and controlled.

# ISEM 4026 Information Technology (3,3,0) Governance and Management

Prerequisite: ISEM 2005 Management Information Systems Information technology (IT) Governance is a relatively new subset of corporate governance that focuses on the management and assessment of strategic IT resources. Key objectives of IT governance and management is to support efficient operations, enterprise integration, and seamless value delivery, to reduce risk and ensure that investments in IT resources add value to corporation. This course will provide guidance for students to understand the models and practices of frameworks such as CobiT, Val-IT and balanced scorecard. Selected case studies will be used to illustrate how the concepts and frameworks are applied in real life companies.

#### ISEM 7030 Current Issues in Electronic Commerce (2,3,0)

This course aims to explore the contemporary issues and current development in relation to e-commerce and e-business. In particular, it examines the impact of e-commerce on different business areas and discusses how to effectively utilize e-commerce to achieve competitive advantages in different market environments.

#### ISEM 7040 Managing Information Systems (2,3,0)

Information technology (IT) and information systems (IS) play a crucial role in shaping and enabling business strategies. The advance of Internet applications and complex organizational information systems has provided ample opportunities for organizations to redesign their business processes to face the highly competitive markets. This course discusses how firms can use IS/IT effectively in the new networked economy.

# ISEM 7210 Business Processes and Information (3,3,0) Management

The transformation of business caused by e-business and e-commerce applications of the Internet and related technologies demonstrates that information systems and information technology are essential ingredients for business survival and success. The goal of this course is to help the business professionals in the accounting and financial areas to understand how to use and manage information technologies and use them to revitalize business processes, conduct e-commerce, improving business process decision making, and to gain competitive advantages.

#### ISEM 7710 Seminar in Management Information (3,3,0) Systems

The aim of this course is to help students to understand the current development in various IS areas and become familiar with the main research streams. The course also aims at helping the student to understand the process of academic research, from idea generation to writing the research proposal.

### ISEM 7720 Advanced Management Information (3,3,0) Systems

This course deals with the management of information technology as it is being practised in organizations today. The course will firstly discuss the managerial issues encountered in daily operations of information systems, and then will deal with the functional issues of information systems involved in running a modern organization.

# ISEM 7730 Required Readings in Information (3,3,0) Systems and e-Business Management

This course aims to (1) provide a tailor-made and guided reading program for research postgraduate students in specific area(s) of concentration, and (2) induce students to acquire in-depth understanding of their specific research field in the discipline of information systems and e-Business management. The supervisor and the student are required to work out a reading list to cover