that one of the key components of modern globalization can be fully understood in its dynamic international context. The effects of the WTO and international trade on the national policy-maker will be examined, such as its impacts on Hong Kong and mainland China.

### POLS 7040 Law and Public Affairs (3,3,0)

This course provides advanced studies on the legal knowledge relevant to public affairs with an emphasis on existing practices in Hong Kong and mainland China. Topics include the legal system, constitutional and administrative law, criminal justice and economic law. On the other hand, the course tries to help students to have a comprehensive understanding of public affairs including public policy-making, political economy, mass media in politics and foreign policy. Comparison with Hong Kong and worldwide practices will be highlighted and discussed.

#### POLS 7050 Public Administration (3,3,0)

Public policy has been described as a process, a cycle, an interaction of decision-making and reaction-taking by governmental and non-governmental agents and agencies. Public Administration deals with properly structuring and deploying the assets given to government to achieve stated aims. Public Policy deals with deciding what assets government needs to achieve the aims the public thinks government is both capable of doing and necessary to do. Public Administration is how civil servants employ the assets entrusted to them and effectuate the processes developed by them or designed for them by political entities to achieve these purposes. Public Administration also necessarily includes evaluation of how well those aims have been achieved and those assets have been used, and what must be done to either better accomplish the task or better deploy the social and economic assets involved—that is, to change the policy or change the processes of administration. It thus is a field which is both analytic and evaluative, political and administrative. It deals with public opinion and public capacity, that is, what people want and what price they are willing to pay and what they can actually do at what cost to other public values and goals. It concerns accountability and responsibility, both of governing officials and taxpaying, voting, and demanding citizens. This course also makes special reference to the development and practice of public administration and civil services in Hong Kong and mainland China

# POLS 7060 Research Methods for Public (3,3,0) (E) Administration Practitioners

This course is designed to draw from the experience of class members in conducting research or analysing and applying data useful for public administration as well as to add to their knowledge of current research methodologies used in public administration internationally. Methods of quantitative and qualitative social science research will be examined, with a comparative approach emphasized.

### POLS 7070 Project (3,\*,\*

Students are expected to demonstrate his/her ability to integrate and apply knowledge related to a specific area of public administration. The project should be conducted independently and a report is required.

## PRA 1110 Principles and Practices of Public (3,2,1) Relations

A comprehensive overview of public relations as a vital management communication activity in modern society and an established profession in the business world. Theoretical aspects of public relations practice, techniques, relationship to mass media, codes of ethics for practitioners, and the future as a profession are examined.

## PRA 1120 Principles and Methods of (3,2,1) Advertising

A comprehensive overview of advertising, the advertising planning and production process, the socio-economic aspects of advertising, advertising effects, and the future of the advertising industry. The basic perspective is that of the Hong Kong advertising industry, with comparisons of Asia and the West.

# PRA 1610 Introduction to Public Relations (3,2,1) (E) and Advertising

Many different communication activities deliver messages both formally through explicit marketing communication programmes and informally through the marketing mix and other corporate contact points. This course focuses on the foundation of advertising and public relations as two of the most important integrated marketing communication elements. The basic perspective is that of Hong Kong and mainland China with comparisons to the West.

### PRA 2110 Advertising Copywriting (3,1,2) (E)/(C)

Prerequisite: PRA 1120 Principles and Methods of Advertising The concepts and techniques of advertising copywriting including the importance of copywriting in the advertising process, explicating standards for good advertising copy, outlining the creative processes involved, and analysing the dynamic but delicate relationship between the copywriter and colleagues in other departments of an advertising agency. Practical exercises and case studies use Chinese and English languages.

# PRA 2120 Public Relations Writing (3,2,1) (C) Prerequisite: PRA 1110 Principles and Practices of Public

Prerequisite: PRA 1110 Principles and Practices of Public Relations

The development of writing abilities needed for handling different organizational communication situations. Experience is provided in the practice of other communication techniques adapted to public relations such as public speaking, liaison with the press, and audio-visual communication. Practical exercises and case studies use Chinese and English languages.

#### PRA 2130 Media Planning (3,2,1) (E)

Prerequisite: PRA 1120 Principles and Methods of Advertising The principles and practices of advertising media planning and the process of evaluating and selecting advertising media to meet specific strategic marketing goals. New technologies and international aspects that impact on media planning are also examined.

### PRA 2140 Consumer Perspectives in Public (3,2,1) (E) Relations and Advertising

Prerequisite: PRA 1110 Principles and Practices of Public Relations and PRA 1120 Principles and Methods of Advertising; or PRA 1610 Introduction to Public Relations and Advertising

This course studies the role consumer behaviour plays in the development and implementation of integrated marketing communication programmes in Hong Kong and Asia. It examines the consumer decision-making process and how it varies for different types of purchases, the various psychological processes including consumer learning process, and external factors such as culture, social class, group influences, and situational determinants. The effect of consumer activism on company's communication strategies will also be examined.

#### PRA 2210 Digital Public Relations (3,2,1) (E)

Pre-requisites: PRA 1110 Principles and Practices of Public Relations; or PRA1610 Introduction to Public Relations and Advertising; or ORGC 2230 Organizational Communication

This course introduces the trend of digital media use and its effects on user generated content (electronic word of mouth) and strategic public relations. Through in-depth examination of the uses and effects of various new media (e.g. blogs/microblogs, online newswires, podcasts, social networking services, mobile